

# ANNUAL REPORT FY2020

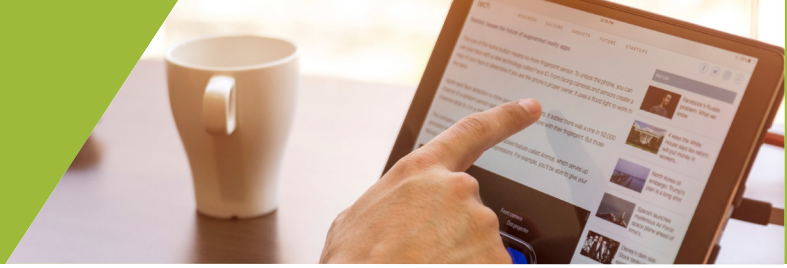
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*NIGP is the largest professional association exclusively devoted to public procurement. Since 1944, we have been the leading voice of state and local public procurement professionals across the U.S. and Canada.*



# Financial Position



## *NIGP Statement of Financial Position* *June 30, 2020 and 2019*

	2020	2019
<b>Assets</b>		
Cash and cash equivalents	\$414,339	\$317,977
Investments	\$4,248,251	\$6,137,837
Accounts receivable, net	\$516,976	\$249,809
Prepaid expenses and other assets	\$145,184	\$375,011
Inventory	\$26,147	\$31,544
Property and equipment, net	\$493,487	\$339,795
<b>Total Assets</b>	<b>\$5,844,384</b>	<b>\$7,451,973</b>
<b>Liabilities and Net Assets</b>		
Current Liabilities:		
Accounts payable and accrued expenses	\$857,735	\$738,860
Deferred revenue	\$1,390,724	\$2,903,596
Deferred rent	\$10,293	\$10,293
Note payable	\$233,441	—
Total Current Liabilities:	\$2,492,193	\$3,652,749
Long Term Liabilities:		
Deferred rent, net of current portion:	\$242,536	\$253,881
Note payable, net of current portion:	\$291,802	—
<b>Total Liabilities</b>	<b>\$3,026,531</b>	<b>\$3,906,630</b>
Net assets:		
Unrestricted	\$2,801,426	\$3,531,436
Temporarily restricted	\$16,427	\$13,907
<b>Total net assets</b>	<b>\$2,817,853</b>	<b>\$3,545,343</b>
<b>Total Liabilities and Net Assets</b>	<b>\$5,844,384</b>	<b>\$7,451,973</b>

*\*NIGP's Form 990 is available upon request. Email executive @nigp.org.*

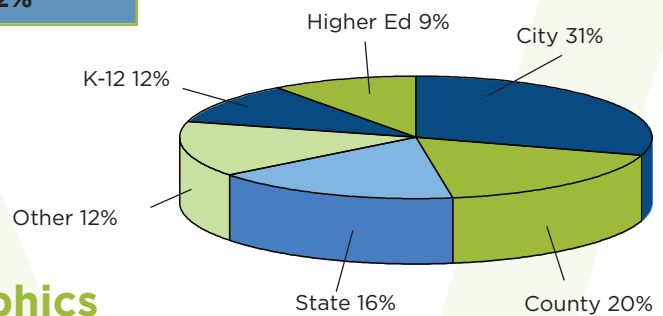
# Demographics



## Agency Member Demographics

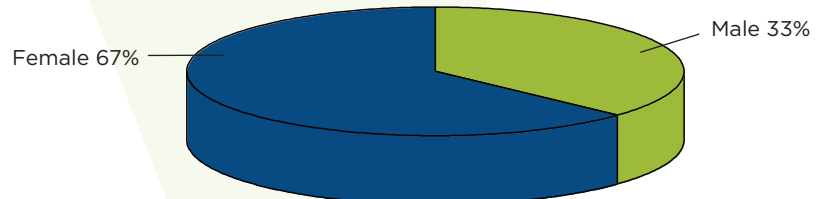
	TOTAL	Percentage of Membership
City	854	31%
County	551	20%
State	441	16%
K-12	331	12%
Higher Ed	248	9%
Other	331	12%

Total agencies 2,756



## Individual Member Demographics

	TOTAL	Percentage of Membership
Total individuals	16,600	100%
Male	5,478	33%
Female	11,122	67%
<b>Ethnicity</b>		
Caucasian	12,118	73%
African American	2,490	15%
Hispanic/Latino	1,162	7%
Asian American	332	2%
Native American	166	1%
Other	332	2%





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